



# GALLOWAY GAZETTE



## LAFD

by Mike Galloway

You definitely feel the pride and history when you step foot in a City of Los Angeles Fire Department Station.

Galloway Asset Management, LLC, opened our Southern California office last month and began operations for the City of Los Angeles and the California Highway Patrol.

We are proud to serve and will commit to California the same level of excellence that has been our hallmark in Arizona.



**POLICE**      **FIRE**

# 177

*DROP Rollovers Signed with Galloway Asset Management, LLC*

## NAGDCA Awards

The National Association of Government Defined Contribution Administrators, (NAGDCA) held the 2010 Leadership Recognition Awards in Philadelphia, PA.

The City of Tempe, Nationwide Retirement Solutions, and Galloway Asset Management, LLC, attended the conference and received an award. The City of Tempe consultants, SST Benefits Consulting definitely played an innovative role.

The first half day of the conference was spent discussing how plans should look at offering investment advice inside their deferred compensation plans.

It was exciting to see just how cutting edge the investment advice platform in the City of Tempe really has become.

I would like to congratulate our colleagues in the City of Tempe, Nationwide Retirement and SST Benefits Consulting for all their hard work.

## Photo Contest Winners

Thank you to everyone who submitted photos. We appreciate all your entries. So many great photos were submitted it was hard to choose only ten winners. Please go to our website at [www.Galloway911.com](http://www.Galloway911.com) to view photo winners. Gift cards will be mailed to the top ten winners.

- |           |               |            |                 |
|-----------|---------------|------------|-----------------|
| 1st Place | David Zehring | 6th Place  | Todd Foster     |
| 2nd Place | Janet Boberg  | 7th Place  | David Zehring   |
| 3rd Place | Danny Fisher  | 8th Place  | Barb McReynolds |
| 4th Place | Bob Nesbit    | 9th Place  | Bob Nesbit      |
| 5th Place | David Zehring | 10th Place | John Vardian    |





# Time Machine

by Mike Galloway

Last month I went back in time thirty years. For two short evenings I was once again a Class of '80 Moon Valley High School Rocket.

At my ten year reunion everyone was busy trying to impress you with how well they were doing. This time around we spent as much time reflecting on our mistakes as we did our accomplishments. I sat with friends I had not seen in over 30 years yet you would think it was just yesterday we were sitting next to each other in class.

I also met a new friend. I never knew him in high school, as our graduation

class had over 500 students. His name is Jeff Edwards. He lives in Colorado Springs, Colorado and is a Wescott Fire Chief in Monument, Colorado. Jeff served in the US Air Force during the Iraq war. His motto on Facebook is "Never Quit". Jeff is fighting the battle of a lifetime as pancreatic cancer is taking a toll on his life.

He needs a miracle, so please say a prayer for Chief Jeff Edwards. If you are a Facebook member, you can visit Jeff on his Facebook page.

Stay Safe,

Mike Galloway



## 2010 UPCOMING DROP SEMINAR SCHEDULE

11:30 am—1:00 pm Lunch Provided (\*unless otherwise noted)  
Call 480-325-8668 to reserve your seat  
*Spouses Encouraged to Attend*

### November

Tuesday, Nov 9 –Phoenix Police Sergeants & Lieutenants Assoc. (8821 N. 7th St. Phoenix)

### December

Tuesday, Dec 7 -Phoenix Law Enforcement Association (1102 W. Adams St., Phoenix)

Andrea Smith (Operations)	480.325.8668
Anne Subotich (Client Coordinator)	480.325.8665 x 143
August Schmidt (Investment Advisor)	480.325.8668
Chris Hoerchler (Investment Advisor)	480.325.8668 x 171
Cindy Lance (Business Manager)	480.325.8668
Dave Bridges (Project Manager)	480.325.8668
Diane Sellier (Investment Advisor)	480.325.8668 x 167
John Fitzgerald (Investment Advisor)	480.947.5300
Kelly McComb (Client Coordinator)	480.471.2331
Kimberley Nickel (Client Coordinator)	480.325.8668 x 173
Mark McPherson (Investment Advisor)	480.325.8668 x 317
Mary Clark (Client Coordinator for John Fitzgerald)	480.947.5300
Mike Galloway (CEO/President)	480.325.8668 x 174
Murry Frias (Scheduling)	480.325.8668
Nanette Eberhardt (Operation Manager)	480.325.9978
Pamela Booth (Client Coordinator)	480.325.8668 x 168

# Employee Spotlight



Diane Sellier, an Investment Advisor, has joined the Galloway Asset Management team. Diane retired

from the Mesa Police Department after 20 years of service.

Diane grew up in Garden City, Michigan. She graduated from Eastern Michigan University with a Business Administration degree in Finance and received her Masters degree from Northern Arizona University in Counseling. She holds a Series 65 license.

She spends as much time as possible with her family and granddaughter. Diane stays active by playing first base in her co-ed softball league. She also enjoys running and hiking.



**GALLOWAY**  
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